



**12 August 2025**

**Job Title:** Business Development Executive (Construction/)

**Company Overview:** Company Overview: Oculi Amorem Limited is a growing Design & Build firm and an Audio-Visual Production House. The design and build work is done under Oculi Designs specializing in corporate, residential and TV/Radio interiors. We seek a self-driven Business Development Executive to help expand our business, build relationships, and drive growth.

**Nature of Work:** Remote

**Job Summary:**

The Business Development Executive will identify new business opportunities, build relationships with clients, and drive growth strategies for Oculi Amorem Ltd. You'll work closely with the management team to develop and implement business development plans, pursue new projects, and enhance our market presence.

**Key Responsibilities:**

- Identify and pursue design & build business opportunities for corporate, residential, and other interior spaces.
- Build and maintain relationships with potential clients, architects, engineers, and other stakeholders
- Develop and present proposals, bids, and pitches to secure new projects
- Conduct market research to identify trends, opportunities, and competitors
- Collaborate with the management team to develop business development strategies
- Support project teams in client relationship management and business growth
- Monitor and report on business development progress and outcomes



**Requirements:**

- Bachelor's degree in business
- 2-3 years of experience in business development or sales in the service industry  
experience in construction will be an added advantage.
- Strong understanding of the construction industry, Production and market trends
- Excellent communication, negotiation, and relationship-building skills
- Ability to work independently and as part of a team
- Strong analytical and problem-solving skills

**Desired Skills:**

- Experience with construction bidding processes and proposal development
- Knowledge of local construction market and regulations
- Proficiency in CRM software or business development tools

**How to apply:**

Send your application letter, CV and Academic documents to [info@oculiamorem.com](mailto:info@oculiamorem.com) not later than 31<sup>st</sup> August 2025